

# Jaren C. Pope

*Curriculum Vitae*

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## OFFICE ADDRESS

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## CONTACT INFORMATION

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## EDUCATION

<u>Degree</u>	<u>Field</u>	<u>University</u>	<u>Date</u>
Ph.D.	Economics	North Carolina State University	December, 2006
M.A.	Economics	North Carolina State University	December, 2004
B.A.	Economics	Brigham Young University	August, 2001

## EMPLOYMENT HISTORY

2018 - present	Full Professor, Department of Economics, <i>Brigham Young University</i> .
2013 - 2018	Associate Professor, Department of Economics, <i>Brigham Young University</i> .
2010 - 2013	Assistant Professor, Department of Economics, <i>Brigham Young University</i> .
2006 - 2010	Assistant Professor, Department of Ag. & Applied Economics, <i>Virginia Tech</i> .
2002 - 2006	Graduate Research Fellow, Center for Environmental and Resource Policy, <i>North Carolina State University</i> .

## PUBLICATIONS

### Journal Articles:

- “Best Practices in Using Hedonic Property Value Models for Welfare Measurement.” (with Kelly Bishop, Nicolai Kuminoff, Spencer Banzhaf, Kevin Boyle, Katherine von Gravenitz, V. Kerry Smith, and Christopher Timmins), Forthcoming in *Review of Environmental Economics and Policy*.
- “Failure to Refinance.” (with Benjamin Keys and Devin Pope), *Journal of Financial Economics*, (2016) 122(3), 482-499.
- “Does the Housing Market Value Energy Efficient Homes? Evidence from the Energy Star Program.” (with Chris Bruegge and Carmen Carrion-Flores), *Regional Science and Urban Economics*, (2016) 57, 63-76.
- “The Psychological Effect of Weather on Car Purchases.” (with Meghan Busse, Devin Pope and Jorge Silva-Risso), *Quarterly Journal of Economics*, (2015) 130(1), 371-414.
- “Focal Points and Bargaining in Housing Markets.” (with Devin Pope and Justin Sydnor), *Games and Economic Behavior*, (2015) 93, 89-107.

- “When Walmart Comes to Town: Always Low Housing Prices? Always?” (with Devin Pope), *Journal of Urban Economics*, (2015) 87, 1-13 ([lead article](#)).
- “Do ‘Capitalization Effects’ for Public Goods Reveal the Public’s Willingness to Pay?” (with Nicolai Kuminoff), *International Economic Review*, (2014) 55(4), 1227-1250.
- “Understanding College Application Decisions: Why College Sports Success Matters.” (with Devin Pope), *Journal of Sports Economics*, (2014) 15(2), 107-131.
- “What Can We Learn from Benefit Transfer Errors? Evidence from 20 Years of Research on Convergent Validity.” (with Sapna Kaul, Kevin Boyle, Nicolai Kuminoff and Christopher Parmeter), *Journal of Environmental Economics and Management*, (2013) 66(1), 90-104.
- “The Value of Residential Land and Improvements during the Great Housing Boom and Bust.” (with Nicolai Kuminoff), *Land Economics*, (2013) 89(1), 1-29 ([lead article](#)).
- “A Novel Approach to Identifying Hedonic Demand Parameters.” (with Nicolai Kuminoff), *Economics Letters*, (2012) 116(3), 374-376.
- “Are Homes Hot or Cold Potatoes? The Distribution of Marketing Time in the Housing Market.” (with Paul Carrillo), *Regional Science and Urban Economics*, (2012) 42(2), 189-197.
- “Crime and Property Values: Evidence from the 1990’s Crime Drop.” (with Devin Pope) *Regional Science and Urban Economics*, (2012) 42(2), 177-188.
- “Which Hedonic Models Can We Trust to Recover the MWTP for Environmental Amenities?” (with Nicolai Kuminoff and Christopher Parmeter), *Journal of Environmental Economics and Management*, (2010) 60(3), 145-160 ([lead article](#)).
- “The Benefit Transfer Challenges.” (with Kevin Boyle, Nicolai Kuminoff and Christopher Parmeter), *Annual Review of Resource Economics*, (2010), volume 2, 161-182.
- “Evaluation of Policy Options for Expanding Oyster Aquaculture in Virginia.” (with Darrell Bosch, Nicolai Kuminoff, Kurt Stephenson, Anna Harris, and Alex Miller), *Aquaculture Economics and Management*, (2010) 14(2), 145-163.
- “The Impact of Sports Success on the Quantity and Quality of Student Applications.” (with Devin Pope), *Southern Economic Journal*, (2009) 75(3), 750-780.
- “Necessary Conditions for Valid Benefit Transfer.” (with Kevin Boyle, Nicolai Kuminoff, and Christopher Parmeter), *American Journal of Agricultural Economics* (papers and proceedings issue), (2009) 91 (5), 1328-1334.
- “Fear of Crime and Housing Prices: Household Reactions to Sex Offender Registries.” *Journal of Urban Economics*, (2008) 64(3), 601-614.
- “Do Seller Disclosures Affect Property Values? Buyer Information and the Hedonic Model,” *Land Economics*, (2008) 84(4), 551-572.
- “Integrating Property Value and Local Recreation Models to Value Ecosystem Services in

Urban Watersheds.” (with Daniel Phaneuf, V. Kerry Smith and Raymond Palmquist), *Land Economics*, (2008) 84(3), 361-381 (lead article).

“Buyer Information and the Hedonic: The Impact of a Seller Disclosure on the Implicit Price for Airport Noise.” *Journal of Urban Economics*, (2008) 63(1), 498-516.

“The Growing Supply of Ecolabeled Seafood: An Economic Perspective.” (with Nicolai Kuminoff, Darrell Bosch, Dan Kauffman and Kurt Stephenson), *Sustainable Development Law and Policy*, (2008) IX(1), 25-28.

“Adjusting to Natural Disasters.” (with V. Kerry Smith, Jared Carbone, Daniel Hallstrom and Michael Darden), *Journal of Risk and Uncertainty*, (2006) 33, 37-54.

\*Reprinted in Harry Richardson Peter Gordon and James E. Moore II editors Post Katrina: Risk Assessment Economic Analysis and Social Implications (Cheltenham UK: Edward Elgar, 2008).

### **Book Chapters and Reviews:**

“Quasi-Experiments and Hedonic Property Value Methods.” (with Christopher Parmeter), *Handbook on Experimental Economics and the Environment*, (2013) eds. John A. List and Michael K. Price, Northampton, MA: Edward Elgar Publishing.

“A Review of ‘Environmental Valuation: Interregional and Intraregional Perspectives’.” *Journal of Regional Science*, (2008) 48(5), 1029-1032.

### **Outreach Articles and Reports:**

“Valuation in a Bubble: Hedonic Modeling Pre- and Post-Housing Market Collapse.” (with Kevin Boyle, Lynne Lewis and Jeffrey Zabel), *Association of Environmental and Resource Economists, Annual Newsletter*, (2012) 32(2), 24-31.

“Information Disclosure and Housing Prices.” *Horizons* (2008) 20(1).

“Economic Implications of Alternative Management Strategies for Virginia Oysters and Clams.” (with Darrell Bosch, Nicolai Kuminoff, Anna Harris, Kurt Stephenson and Pam Mason), (2008), project report for Grant #NA07NOS4190178 (Task#92.02) funded by the Virginia Coastal Zone Management Program at the Department of Environmental Quality.

### **WORKING PAPERS**

“State Policies and Intergenerational Mobility.” (with Lars Lefgren and David Sims), resubmitted to the *Journal of Human Resources*.

“National Expenditures on Local Amenities.” (with David Bieri and Nicolai Kuminoff), revise and resubmit at the *Journal of Urban Economics*.

“Rescue or Miscue: Mobile Phone Alerts and Distracted Driving.” (with Jocelyn Wikle).

“The Impact of Highway Noise Barriers on the Housing Prices of Neighborhoods.” (with Gertrude Nakakeeto, Rahman Shaikh, and Eric Asare).

## **SELECTED WORK IN PROGRESS**

“Housing Price Fluctuations and the Well-Being of the Elderly.” (with Nicolai Kuminoff).

“Bargaining in the Housing Market: The Role of Demographics.”

“The ‘Idea Notebook’: Applying Economics to the World Outside the Classroom.”

## **SELECTED AWARDS, GRANTS AND FELLOWSHIPS**

- FHSS Mary Lou Fulton Young Scholar Award, *Brigham Young University*, 2015.
- CoreLogic Academic Research Council (CLARC) award for scholarly research, 2014.
- FHSS College Research Grant, *Brigham Young University* (with Joseph Price), \$5,850, 2012.
- David C. Lincoln Fellowship, *Lincoln Institute of Land Policy*, 2009-2010.
- *U.S. Environmental Protection Agency* Grant (with Kevin Boyle, Nicolai Kuminoff and Chris Parmeter), \$194,374, 2007-2009.
- *Virginia Department of Environmental Quality* Grant, (with Darrell Bosch, Nicolai Kuminoff and Kurt Stephenson), \$66,000, 2007-2008.
- Dissertation Award, *American Real Estate and Urban Economics Association*, 2007.
- Graduate School Dissertation Award, College of Management, *N. C. State University*, 2007.
- Doctoral Dissert. Research Grant, \$17,500, *U.S. Dept. of Housing & Urban Develop.*, 2005.

## **MY PRESENTATIONS** (Presentations by coauthors are *not* listed)

2004 – Camp Resources Conference  
2005 – National Bureau of Economic Research, Higher Education Working Group Meeting  
2005 – Camp Resources Conference  
2006 – Brown University (Department of Economics)  
2006 – University of Wisconsin (Department of Real Estate and Urban Economics)  
2006 – Georgia State University (Department of Economics)  
2006 – Brigham Young University (Department of Economics)  
2006 – Virginia Tech (Department of Agricultural and Applied Economics)  
2006 – Environmental Protection Agency (National Center for Environmental Economics)  
2007 – American Economic Association, Annual Meetings  
2008 – American Economic Association, Annual Meetings  
2008 – Agricultural and Applied Economics Association, Annual Meetings  
2008 – Davidson College (Department of Economics)  
2008 – Regional Science Association International, North American Meetings  
2009 – American Economic Association, Annual Meetings  
2009 – Appalachian State University (Department of Economics)  
2009 – University of Tennessee (Department of Economics)  
2009 – Lincoln Institute of Land Policy, Urban Economics and Public Finance Conference

- 2010 – American Economic Association, Annual Meetings
- 2010 – National Tax Association, Annual Meetings
- 2010 – Lincoln Institute of Land Policy Conference, David C. Lincoln Fellowship Symposium
- 2010 – Brigham Young University (Department of Economics)
- 2010 – Utah State University (Department of Applied Economics)
- 2010 – Tufts University (Department of Economics)
- 2011 – American Economic Association, Annual Meetings
- 2011 – Lincoln Institute of Land Policy, Urban Economics and Public Finance Conference
- 2011 – Association of Environmental and Resource Economists, Summer Conference
- 2012 – Lincoln Institute of Land Policy, Urban Economics and Public Finance Conference
- 2012 – Association of Environmental and Resource Economists, Summer Conference
- 2013 – American Economic Association, Annual Meetings
- 2013 – Weimer School of Advanced Studies in Real Estate and Land Economics
- 2013 – Association of Environmental and Resource Economists, Summer Conference
- 2013 – European Association of Environmental and Resource Economists, Summer Conf.
- 2014 – American Economic Association, Annual Meetings
- 2014 – Judgment and Decision-Making, Winter Symposium
- 2014—Boulder Summer Conference on Consumer Financial Decision Making
- 2015 – American Economic Association, Annual Meetings
- 2017 -- FSU-UF 2017 Critical Issues in Real Estate Symposium

#### **SELECTED NEWS COVERAGE OF RESEARCH:**

##### **Newspapers**

- *New York Times*
- *USA Today*
- *LA Times*
- *Washington Post*
- *Chicago Tribune*
- *Bloomberg news*
- *Kansas City Star*
- *Wall Street Journal*
- *Boston Herald*

##### **Online News Sources**

- *MSNBC*
- *ABC News*
- *Fox News*
- *CBS News*
- *Yahoo News*
- *The Economist*
- *Google News*
- *Newsweek*
- *Time Magazine*

##### **Radio Interviews**

- *KGO Morning News*
- *HearSay on WHRV*
- *KCSN News*
- *WFIR 960am*
- *WVTF News*
- *Fox Sports Radio*
- *WXRX*
- *KNX 1070*

#### **TEACHING EXPERIENCE**

- Undergraduate, Applied Econometrics, *Brigham Young University*.
- Undergraduate, Natural Resource and Environmental Economics, *Brigham Young University*.
- Undergraduate, Intermediate Price Theory II, *Brigham Young University*.
- Undergraduate, Career Prep Seminar, *Brigham Young University*.
- Master's level, Applied Microeconomic Theory, *Virginia Tech*.
- Master's level, Environmental and Resource Economics, *Virginia Tech*.

## DEPARTMENT, COLLEGE AND UNIVERSITY SERVICE

Department (BYU):	Department Rank and Status Committee (2018-present)
Department (BYU):	Economic Student Association Advisor (2016-2018)
Department (BYU):	Department Seminar Coordinator (2014-2015)
Department (BYU):	Curriculum Committee (2010-2013; 2015-2016)
Department (BYU):	Faculty Judge at Fulton Student Conference (2011 & 2012)
College (BYU):	Student ORCA Grant Reviewer (2010 & 2011)
College (BYU):	College Research Committee (2013-2015)
University (BYU):	Unit Academic Review Committee (2015-2018)
Department (VT):	Working Paper Committee (2008-2010)
Department (VT):	Seminar Committee (2006-2009)
Department (VT):	Research Committee (2006-2010)
Department (VT):	Land Task Force Committee (2006-2007)
College (VT):	Editorial Board Member (2009-2010)
University (VT):	Real Estate Task Force (2007)

## OTHER PROFESSIONAL ACTIVITIES AND SERVICE

### Affiliations:

American Agricultural Economics Association (*AAEA*)  
American Economic Association (*AEA*)  
American Real Estate and Urban Economics Association (*AREUEA*)  
Association of Environmental and Resource Economists (*AERE*)

### Ad Hoc Referee at:

*American Economic Journal: Applied Economics*  
*American Economic Review*  
*American Journal of Agricultural Economics*  
*B.E. Journal of Economic Analysis & Policy*  
*Economics of Education Review*  
*Economic Inquiry*  
*Economics Letters*  
*Environmental and Resource Economics*  
*International Economic Review*  
*Journal of Benefit-Cost Analysis*  
*Journal of Economic Behavior and Organization*  
*Journal of Environmental Economics and Management*  
*Journal of Environmental Management*  
*Journal of Housing Economics*  
*Journal of Law and Economics*  
*Journal of Political Economy*  
*Journal of Risk and Insurance*  
*Journal of Risk and Uncertainty*  
*Journal of Sports Economics*  
*Journal of the Association of Environmental and Resource Economists*  
*Journal of Urban Economics*  
*Land Economics*  
*Land Use Policy*

*Management Science*  
*National Science Foundation*  
*Population and Environment*  
*Proceedings of the National Academy of Sciences*  
*Quarterly Journal of Economics*  
*Real Estate Economics*  
*Regional Science and Urban Economics*  
*Resource and Energy Economics*  
*Review of Agricultural Economics*  
*Review of Economics and Statistics*  
*Southern Economic Journal*