

## Joseph Price

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### Positions:

Associate Professor, Department of Economics, Brigham Young University, 2013 -  
Assistant Professor, Department of Economics, Brigham Young University, 2007-2013  
Faculty Research Fellow, NBER, 2008 –  
Research Fellow, IZA, 2010-  
Senior Fellow, Austin Institute, 2014-  
Co-editor, *Economics of Education Review*, 2014-

### Education:

Ph.D. Economics, Cornell University, 2007.  
B.A. Economics, Brigham Young University, 2003.

### Publications:

Arcidiacono, Peter; Josh Kinsler, and Joseph Price. “Productivity Spillovers in Team Production: Evidence from Professional Basketball” *Journal of Labor Economics*, forthcoming.

Loewenstein, George; Joseph Price, and Kevin Volpp. “Habit formation in Children: Evidence from Eating Fruits and Vegetables” *Journal of Health Economics*, forthcoming.

Lefgren, Lars; Brennan Platt, and Joseph Price. “Sticking with What (Barely) Worked” *Management Science*, forthcoming.

Regnerus, Mark; David Gordon, and Joseph Price. “Documenting Pornography Use in America: A Comparative Analysis of Methodological Approaches” *Journal of Sex Research*, Forthcoming.

Heiland, Frank; Joseph Price, and Riley Wilson. “Maternal Employment and Mother-Child Interaction” *Review of Economics of the Household*, forthcoming.

Bates, Dylan and Joseph Price. “Impact of fruit smoothies on adolescent fruit and milk consumption during school breakfast” *Health Education & Behavior*, forthcoming.

Patterson, Richard; Joseph Price, Mark Regnerus, and Jacob Walley. “How Much More XXX is Generation X Using? Evidence of Changing Attitudes and Behaviors Related to Pornography Since 1973” *Journal of Sex Research*, forthcoming.

Gmeiner, Michael; Joseph Price, and Michael Worley. “Which States Use the Most Porn?: Reconciling Evidence from Different Datasets” *Cyberpsychology*, forthcoming.

Parkinson, Kristy; Joseph Price, Kosali Simon, and Sharon Tennyson. "Consumer Reactions to Drug Information: Response to FDA Warnings on Antidepressants" *Review of Economics and the Household*, forthcoming.

Nutting, Andrew and Joseph Price. "Day/Night Differences in the Effects of Travel and Time Zones: Evidence from the NBA" *Journal of Sports Economics*, forthcoming.

Cotton, Christopher; Cheng Li, Frank McIntyre, and Joseph Price. "Which Explanations for Gender Differences in Competition are Consistent with a Simple Theoretical Model?" *Journal of Behavioral & Experimental Economics*, 59: 56-67, 2015.

Just, David and Joseph Price. "Lunch, Recess and Nutrition: Responding to Time Incentives in the Cafeteria" *Preventative Medicine*, 71: 27-30, 2015.

Price, Joseph and Justin Wolfers. "Right-Oriented Bias: A Comment on Roskes, Sligte, Shalvi, and De Dreu" *Psychological Science*, 25(11): 2109-2111, 2014.

Doran, Kirk and Joseph Price. "Pornography and Marriage" *Journal of Family and Economic Issues*, 35: 489-498, 2014.

Price, Joseph; Craig Palsson, and Doug Gentile. "What Matters in Movie Ratings? Cross-country Differences in which Content Influence Mature Movie Ratings" *Journal of Children and Media*, 8(3): 240-252, 2014.

Gannaway, Grant; Craig Palsson, Joseph Price and David Sims "Technological change, relative worker productivity, and firm-level substitution: Evidence from the NBA" *Journal of Sports Economics*, 15(5): 478-496, 2014.

Pope, Bryson; Joseph Price and Dean Lillard. "The Impact of Religion on Youth Outcomes" *Journal of Business Inquiry*, 13(1): 48-60, 2014.

Just, David and Joseph Price. "Default options and Food Choices" *Public Health Nutrition*, 16(12): 2281-8, 2013.

Just, David and Joseph Price. "Using Incentives to Encourage Healthy Eating in Children" *Journal of Human Resources*, 48(4): 855-872, 2013.

Platt, Brennan; Joseph Price; and Henry Tappen. "The Role of Risk Preferences in Pay-to-Bid Auctions" *Management Science*, 59(9): 2117-2134, 2013.

Buckles, Kasey and Joseph Price. "Selection and the Marriage Premium for Infant Health" *Demography*, 50(4):1315-1339, 2013.

Cotton, Christopher; Frank McIntyre; and Joseph Price. "Gender Differences in Reaction to Repeated Competition" *Journal of Economic Behavior and Organization*, 86, 52-66, 2013.

Palsson, Craig; Joseph Price, and Jared Shores, "Ratings and Movie Revenues: Evidence from Movie Ratings" *Contemporary Economic Policy*, 31(1), 13-21, 2013.

Allen, Douglas; Catherine Pakaluk, and Joseph Price. "Nontraditional Families and Childhood Progress through School: A Comment on Rosenfeld" *Demography*, 50(3): 955-961, 2013.

Lefgren, Lars; Joseph Price, and Henry Tappen. "Interracial Workplace Cooperation: Evidence from the NBA" *Economic Inquiry*, 51(1): 1026-1034, 2013.

Davis, Michael; Craig Palsson, Joseph Price. "Taxing the Opposition: Cactus League Attendance and the Efficiency of the 'Cubs Tax'" *International Journal of Sports Finance*, 8(2): 157-170, 2013.

Price, Joseph and Jason Riis. "Behavioral Economics and the Psychology of Fruit and Vegetable Consumption" *Journal of Food Studies*, 1(1), 2012.

Just, David; Jesse Lund, and Joseph Price. "The Role of Variety in Increasing the Consumption of Fruits and Vegetables among Children" *Agricultural and Resource Economics Review*, 41(1): 72-81, 2012.

Price, Joseph and Jeffrey Swigert. "Within-Family Variation in Obesity" *Economics & Human Biology*, 10(4): 333-339, 2012.

Dahl, Gordon and Joseph Price. "The Economist's Approach to Studying the Impact of Media on the Family" *Family Relations*, 61(3), 363-373, 2012.

Patterson, Rich and Joseph Price. "Pornography, Religion, and the Happiness Gap: Does Pornography Affect the Actively Religious Differently?" *Journal of the Scientific Study of Religion*, 51(1): 79-89, 2012.

Price, Joseph and Justin Wolfers. "Biased Referees?: Reconciling Results with the NBA's Analysis" *Contemporary Economic Policy*, 30(3): 320-328, 2012.

Price, Joseph; Marc Remer, and Daniel Stone. "Sub-Perfect Game: Profitable Biases of NBA Referees" *Journal of Economics & Management Strategy*, 21(1): 271-300, 2012.

Price, Joseph; Joshua Price, and Kosali Simon. "Educational Gaps in Medical Care and Health Behavior: Evidence from Natality Data" *Economics of Education Review*, 30(5): 838-849, 2011.

Price, Joseph. "Is it Just about Love?: Factors that Influence Marriage" *Handbook of Family Law & Economics*, Edward Elgar Publishing, (ed. Lloyd Cohen and Joshua Wright), 2011.

Price, Joseph, and Simon, Daniel. "High School Sports and Teenage Births" In "The Economics of Sport, Health, and Happiness: The Promotion of Well-Being through Sporting Activities" Edward Elgar Publishing, (ed. Placido Rodriguez, Stefan Kessenne, and Brad Humphreys), 2011.

Cao, Zheng; Joseph Price, and Daniel Stone. "Performance under Pressure in the NBA" *Journal of Sports Economics*, 12(3): 231-252, 2011.

Buckles, Kasey; Melanie Guldi, and Joseph Price. "Changing the Price of Marriage" *Journal of Human Resources*, 46(3): 539-567, 2011.

Dew, Jeffrey and Joseph Price. "Beyond Employment and Income: The Association between Young Adults' Finances and Marital Timing" *Journal of Family and Economic Issues*, 32(2): 424-436, 2011.

Price, Joseph and Justin Wolfers. "Racial Discrimination among NBA Referees" *Quarterly Journal of Economics*, 125(4): 1859-1887, 2010.

Price, Joseph; Brian Soebbing; David Berri; and Brad Humphreys. "Tournament Incentives, League Policy, and NBA Team Performance Revisited" *Journal of Sports Economics*, 11(2): 117-135, 2010.

Price, Joseph and Kosali Simon. "Education and the Response to Medical Research" (with Kosali Simon), *Journal of Health Economics*, 28(6): 1166-1174, 2009.

Wight, Suzanne; Suzanne Bianchi, Joseph Price, and Bijou Hunt. "Teenage Time Use" *Social Science Research*, 38(4): 792-806, 2009.

Price, Joseph. "Parent-Child Quality Time: Does Birth Order Matter?" *Journal of Human Resources* 43(1): 240-265, 2008.

Price, Joseph. "Gender Differences in the Response to Competition" *Industrial and Labor Relations Review*, 61 (3), 320-333, 2008.

Larsen, Timothy; Joseph Price, and Justin Wolfers. "Racial Bias in the NBA: Implications in Betting Markets" *Journal of the Quantitative Analysis of Sports*, 4(2), article 7, 2008.

Ehrenberg, Ronald; George Jakubson; Jeffrey Groen, Eric So, and Joseph Price. "Inside the Black Box of Doctoral Education" *Educational Evaluation and Policy Analysis*, vol. 29(2): 134-150, 2007.

#### **Under Review or Revise-Resubmit:**

"Awareness Reduces Racial Bias" (with Devin Pope and Justin Wolfers).

"Affirmative Action and Human Capital Investment: Evidence from a Randomized Field Experiment" (with Chris Cotton and Brent Hickman)

"Slowing the Hare: Quick Finishers and Class Performance on Standardized Tests"

"The Effect of Parental Time Investments: Evidence from Natural Within-Family Variation" (with Ariel Kalil)

"Default Options and Healthy Food Choices at Fast Food Chains" (with Jason Riis)

"Prejudice as a Source of Health Disparities" (with Jacob Orchard)

“Moving up the Ticket: How does Information Affect the Beauty Premium in United States Political Elections?” (with Todd Jones)

“Status Quo Bias in Ballot Wording” (with Michael Barber, David Gordon, and Ryan Hill)

## **Working Papers**

“Outcome Based Accountability: Theory and Evidence” (with Lars Lefgren and Brennan Platt)

“The Poverty-Reducing Role of Marriage: Evidence from an Instrumental Variable Approach” (with Briggs Depew)

“Leaning Back: Experimental Evidence on Cooperation in Mixed-Gender Teams” (with Olga Stoddard)

“Family Structure and Lifetime Economic Outcomes” (with Robert Lerman and Brad Wilcox)

“Correcting for Bias in Hot Hand Analysis: Performance Streaks in Youth Golf Tournaments” (with Chris Cotton and Frank McIntyre)

“The Number of Children Being Raised by Gay or Lesbian Parents” (with Corbin Miller)

## **Current Projects**

“The Habit-Forming Effects of Subsidies: Evidence from WIC” (with David Frisvold and Emily Leslie)

“Economic Returns to Clean Water: Evidence from US Historical Records” (with Michael Gmeiner)

“The Impact of Expanding the National School Meals Program on School Performance (with Dan Rees)

“Paying for Change: Differences in School Breakfasts Caused by Federal Funding” (with David Frisvold)

“Mismatches in the Marriage Market” (with Dan Lichter and Jeff Swigert)

“Stability Rates of Same-sex Couples” (with Doug Allen)

“Impact of Medical Research: Evidence from Natality Data” (with Joshua Price, Kosali Simon, and Youngchul Joo)

“The Equity Heuristic in Parental Transfers to Children” (with Adam Shumway)

“Marriage and State-Level Economic Growth” (with Robert Lerman, Adam Shumway, and Brad Wilcox)

“Are Mothers and Fathers Interchangeable?” (with Catherine Pakaluk)

**Grants:**

Mentored Environment Grant, BYU (\$13,000), 4/2008  
Small Grants Program in Behavioral Economics (w/ David Just), USDA ERS (\$30,000), 8/2008  
Mentored Environment Grant, BYU (\$13,090), 12/2009  
Food Assistance and Nutrition Research Program (w/ David Just), USDA ERS (\$150,000), 8/2010  
Cornell Center for Behavioral Economics in Child Nutrition Program (w/ David Just), (\$29,000), 7/2011  
Food Assistance and Nutrition Research Program (w/ George Lowenstein, Paul Rozin, and Kevin Volpp), USDA ERS (\$250,000), 8/2011  
Mentored Environment Grant, BYU (\$16,200), 12/2011  
Family Studies Center (w/ Mike Findley and Dan Nielsen), BYU (\$10,000), 1/2012  
Education and Social Opportunity Grant (w/ Chris Cotton and Thomas Dee), Spencer Foundation (\$28,000), 1/2012  
Mentored Environment Grant, BYU (\$10,870), 1/2013  
Emmaline B. Wells Grant, BYU (\$9,300), 1/2013  
UC Davis Poverty Center Grant (w/ David Frisvold and Emily Leslie), (\$25,000), 10/2014  
Mentored Environment Grant, BYU (\$13,000), 12/2014  
IPR RIDGE Center for National Food and Nutrition Assistance Research Grant (w/ Daniel Rees), \$39,000, 6/2015

**Ad hoc reviewer:**

*Agricultural and Resource Economics Review, American Economics Review, American Law and Economics Review, AEJ-Policy, AEJ-Applied, American Journal of Clinical Nutrition, American Journal of Public Health, American Law and Economic Review, BEJ JEAP, Biodemography, Comprehensive Psychology, Contemporary Economic Policy, Demography, Eating and Weight Disorders, Economica, Economics and Human Biology, Economic Inquiry, Economica, Economic Journal, Economics Bulletin, Economics of Education Review, Econometrics, Educational Finance and Policy, Eastern Economic Journal, Evaluation and Program Planning, Health Economics, Information Economics and Policy, International Journal of Sports Finance, Interfaces, Journal of Applied Econometrics, Journal of Economic Behavior and Organizations, Journal of Family Theory and Review, Journal of Human Capital, Journal of Human Resources, Journal of Labor Economics, Journal of Law and Economics, Journal of Legal Studies, Journal of Marketing Research, Journal of Marriage and Family, Journal of Policy Analysis and Management, Journal of Population Economics, Journal of Public Economics, Journal of Quantitative Analysis in Sports, Journal of the Scientific Study of Religion, Labour Economics, Learning and Individual Differences, Management Science, Oxford Economic Papers, Pediatrics, Political Research Quarterly, Preventative Medicine, Public Health and Nutrition, Quarterly Journal of Economics, Review of Economic Studies, Review of Economics of the Household, Scandinavian Journal of Economics, Sexualities, Social Science Journal, Social Forces, Social Science and Medicine, Social Science Research, Southern Economic Journal*

**Conference Presentations:**

American Economic Association: 2013, 2015  
American Society of Health Economists: 2008, 2010, 2012, 2014  
Southern Economic Association: 2006-2007, 2009-2010, 2012-2014  
Western Economic Association: 2007, 2009, 2010, 2011-2015

APPAM research conference: 2005, 2006, 2012  
Population Association of America: 2006-2010, 2013  
Society of Labor Economics: 2006 (poster), 2007, 2008 (poster)  
Symposium on Behavioral Economics and Health: 2011-2013  
Judgment and Decision-Making Winter Symposium: 2013, 2014  
Western Social Science Association: 2011, 2013, 2015  
American Public Health Association: 2012  
Food Marketing Workgroup Conference: 2011  
SIEPR Policy Forum, Sports Economics and Policy: 2011  
Quadrilateral Behavioral Economics Workshop: 2011  
IZA Conference on Discrimination (Germany): 2011  
Gijon Conference on Sports Economics (Spain): 2010  
USDA ERS conference: 2010  
American Time Use conference: 2005 (poster), 2009  
Child Development Conference (Norway): 2009  
Intl. Association of Agricultural Economists (China): 2009  
NBER summer institute, Children's workshop: 2005

**Invited Seminars:**

Southern Utah University (Nov 2015); US Military Academy (Oct 2015); U. Aarhus (Dec 2014); U. Odense (Dec 2014); U. Toronto (Nov. 2014); U. Iowa (Sep. 2014); U. Illinois-Chicago (Feb. 2014); U. South Florida (Nov. 2013); Chicago- Harris School (Nov. 2013); U. Sydney (Aug. 2013); ANU (Aug. 2013); UT Austin (March 2012); Texas A&M (March 2012); Iowa State (Nov. 2011); LSU (March 2011); U. Pennsylvania (Feb. 2011); U. Miami (Feb. 2011); Michigan (Jan 2011); Notre Dame (Nov. 2011); Case Western (Nov 2010); UC Riverside (Oct 2010); UC Denver (April 2010); Washington University (March 2010); Utah Valley University (March 2010); U. British Columbia (Dec. 2009); U. Victoria (Dec. 2009); U. Utah (Dec. 2009); Virginia Tech (Nov. 2009); Florida State (April 2009); U. Washington (Feb 2009); Oregon State (Nov 2008); Baylor (Oct 2008); U. Miami (Oct 2008); UT-Arlington (April 2008); RAND (Nov 2007); Wharton (May 2006); Cornell (April 2006); U. of Oregon (August 2005)