

Joshua A. Price

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Education

PH.D., Policy Analysis and Management, Cornell University, 2010
M.A., Policy Analysis and Management, Cornell University, 2009
M.S., Economics, Cornell University, 2007
B.A., Economics, Brigham Young University, 2005
Minor: Mathematics and Spanish

Work Experience

Brigham Young University, Department of Economics

Visiting Associate Professor, 2024 - present

Southern Utah University, Department of Economics

Assistant Professor, 2014 –2018

Associate Professor, 2018 - 2024

Director of the Health Education Action Lab, 2019 – present

- Raised almost \$30,000 in outside funding
- Recruited 7 faculty members as Senior Fellows (interdisciplinary)
- Provided 27 students an opportunity to do research, the majority with funding
- Partnered with outside organizations on sponsored projects (TalkSpace, Operation Underground Railroad)
- Supported 25 students in presenting their research at a conference (Cooperstown Hall of Fame Symposium, Utah Conference of Undergraduate Research, SUU Research Conference)
- Co-Sponsored Summer Research Group in Economics with Towson University, University of Houston, Lafayette College, and Utah State University.
- Focused on job placement
 - Academic: West Virginia (PhD), University of Chicago (MPP), UChicago Urban Labs (Pre-doc), Montana State (MA), UT Austin (MS), Utah State (MA), Ohio State (JD)
 - Non-academic: KPMG, Zions Bancorp, Resources Systems Group, Market Star, USHE, Miami Dolphins

Department Chair, Department of Economics and Finance, 2017 – 2020

- Designed new department Promotion and Tenure Policy (Adopted 2019)
- Focused on diversity and inclusion; number of female faculty increased from 0 to 6
- Supervised the hiring of 7 faculty positions
- Redesigned Finance curriculum to add specialized career tracks
- Revised Economics Minor to attract more students
- Led the growth of each program in terms of numbers of majors and number of graduates

- Economics: Increase of majors 47%, graduates 133%
- Finance: Increase of majors 19%, graduates 5%
- Initiated the use of Teaching Assistants in economics and finance courses
- Acquired funding for student trips (Career exploration and student competitions)
- Created database of alumni to facilitate connections

Director of the Investment Scholars Group, 2016 - 2020

- Created the group with the support of an alumnus
- Established 15-member Advisory Board
- Developed Advisory Board to provide scholarships for Student Investment Scholars
- Programmed student participation in intercollegiate competitions
 - Finalists 2020 Utah CFA Research Challenge
 - 1st Place finish in the SMIFC 2019 Investment Challenge
 - Finalists 2018 Utah CFA Research Challenge
- Managed \$50,000 with DA Davidson Student Involvement Program
- Coordinated with SUU Investment Committee to manage \$100,000 of University Endowment
- Sponsored professional seminar speaker series
- Mentored 32 students in my time as Director

University of Texas at Arlington, Department of Economics

Assistant Professor, 2010 - 2013

Brigham Young University, Department of Economics

Visiting Lecturer, Summer 2009, 2014, 2015, 2017, 2022

Salzburg University of Applied Sciences, Austria

Visiting Lecturer, Summer 2018

Published Papers

Price, Joshua A. (2024). "Effectiveness of Compressed Online Undergraduate Courses." *Decision Science Journal of Innovative Education*. July 1, 2024.

Davidson, Justin*, Chanikan (Pluem) Yongyuan*, and Joshua A. Price (2023). "Nudging Students through Email Communication." *Journal for Economic Educators*. March 2023. 23(1)

Greer, Tiffany*, David J. Berri and Joshua A. Price (2019). "Jumping in the Pool: What Determines Which Players the NBA Considers in the Draft?" *International Journal of Sports Finance*. March 2019. 14:44-54

Julian, Gentry* & Joshua A. Price (2017). Keep to the Status Quo: Analyzing behavioral responses to the change of ball in the NBA. *International Journal of Sports Finance*. May 2017, 12(2):

Hughes, Andrew*, Cory Koedel, and Joshua A. Price (2015). Positional WAR in the National Football League. *Journal of Sports Economics*, August 2015, 16(6): 597-613

Cawley, John and Joshua A. Price (2013). "A Case Study of a Workplace Wellness Program that Offers Financial Incentives for Weight Loss." *Journal of Health Economics*. September 2013, 32(5): 794-803

Price, Joshua A. (2012). "De-Fizzing Schools: The Effect of Vending Machines on Student Behavior" *Agricultural and Resource Economics Review*. April 2012, 41(4): 92-99

Price, Joseph, Joshua A. Price, and Kosali Simon (2011). "Educational Gaps in Medical Care: Evidence from US Natality Data" *Economics of Education Review*. October 2011, 30(5): 838-849

Price, Joshua A. (2010). "The Effect of Instructor Race and Gender on Persistence in STEM Fields" *Economics of Education Review*. December 2010, 29(6): 901-910

Price, Joshua A. (2010). "The Effects of Higher Admission Standards on NCAA Student-Athletes: An Analysis of Proposition 16" *Journal of Sports Economics*. August 2010, 11(4): 363-382.

Working Papers

Price, Joshua A. "Nudging Students toward College: The Effectiveness of Using Information on Pell Grant Awards as a Nudge." *Revise and Resubmit*

Determinants of Attendance in the National Women's Soccer League, with Kenadie Stanger*

Measuring the Economic Impact of Major Sporting: Defining the Local Economy

Status, Effort, and Allocation of Resources: How All-Star status impacts NBA Player Productivity

Book Chapters

Lowrance, Mikala*, Miller, Jacob, and Price, Joshua (2020). "Game, Set, Match and Loss Aversion in Tennis" *Outcome Uncertainty in Sporting Events*. Edward Elgar Publishing. 2020

Shireman, Robert and Joshua A. Price (2015). "Prepare for Class, Attend, and Participate! Incentives and Student Success in College," *Decision Making for Student Success: Behavioral Insights to Improve College Access and Persistence*. Routledge. 2015

Cawley, John and Joshua A. Price (2011). "Outcomes in a Program that Offers Financial Rewards for Weight Loss" *Economic Aspects of Obesity, NBER Conference Volume*. University of Chicago Press. 2011

*denotes student coauthor

Other Publications

Haslem, Bruce and Joshua A. Price (2023). "Developments from the PSLRA: Beyond the Lead Plaintiff Provision in Financial Research." *International Journal of Accounting and Finance Studies*. Vol (6), No (2).

Price, Joshua A. and Robert M. Shireman. "Go to Class! Participate! Study! How might altered incentives – including cash rewards – affect student success in college?" Commissioned paper under the direction of Sandy Baum and Robert Shireman, funded by the Gates Foundation.

Textbooks

Price, Joshua A. Quantitative Methods. 3rd Edition. Kindle Direct Publishing. 2024
ISBN 979-832569 3977. <https://www.amazon.com/dp/B0D47K93GS>

Price, Joshua A. US Economic History. 3rd Edition. Kindle Direct Publishing. 2024
ISBN 979-832567 1272. <https://www.amazon.com/dp/B0D47W3GM5>

Courses Taught

Undergraduate: Principles of Economics, Principles of Microeconomics, Quantitative Methods for Business Students, Statistics for Economists, Econometrics, Sports Economics, Economics of Public Policy, Personal Finance, Data Analysis using STATA, Behavioral Economics, US Economic History, SUU Economic History

Online: Principles of Microeconomics, Principles of Macroeconomics, US Economic History, Quantitative Methods, Personal Finance

Graduate Research Methods, Causal Inference, Sports Economics, Economics of Public Policy, Behavioral Economics

Grants and Honors

Distinguished Faculty Service Award, Southern Utah University, 2022

Professor of the Year, Thunderbird Awards, 2021

Distinguished Mentor, Southern Utah University Festival of Excellence, 2018

Finalist for Professor of the Year, Thunderbird Awards, 2018

Curriculum Innovation Grant - Undergraduate Research, Southern Utah University, 2017

Outstanding Educator of the Year Recipient, Southern Utah University, 2016

Professional Service

Supervisor: Southern Utah University Working Paper Series. Online working paper series for undergraduate research. To publish, students are required to present their research paper at an academic conference. (2017 – 2024)
<https://www.suu.edu/business/economics/working-paper-series/>

Co-Organizer Summer Undergraduate Research Group in Economics (SURGE). Joint with Seth Gitter and Willa Friedman. The summer program focused on research trainings targeted at undergraduate students in economics and a graduate student seminar to present their future job market papers. A focus was given on students from underrepresented groups in the field of economics.

Referee: Journal of Policy Analysis and Management, Educational Evaluation and Policy Analysis, Economics of Education Review, Economics and Human Biology, B.E. Journal of Economic Analysis and Policy, Eastern Economic Journal, Journal of Labor Research, Agricultural and Resource Economics Review, Economic Inquiry, Southern Economic Journal, International Journal of Sports and Finance, Agricultural and Resource Economics Review, Journal of Human Capital, Health Economics

Mentor: Utah Conference on Undergraduate Research, 2023 (Kevin Young, Olga Krylova, Cody Dirks, Holly Day, Jun Hanvey)

SUU Festival of Excellence, 2023 (Holly Day, Cody Dirks, Hellen Jessop, Kira Swann)

Cooperstown Symposium on Baseball and American Culture, 2022 (Benjamin Funk and James Clark)

Utah Conference on Undergraduate Research, 2022 (Nathan Wiggins, Ava Whittington, Braydon Saxton, Cheyenne Lawrence, Kevin Young, Mitchell Zufelt, Gideon Parry, James Clark, Ben Funk, Candace Fehr)

SUU Festival of Excellence, 2021 (Cobly Meline, Caasi Smuin, James Clark, Hailey Checketts, Huo Da, Rachel Smith, Bengamin Funk, Jared Cooksey)

SUU Festival of Excellence, 2019 (Brayden Ross, Jacob Lyman)

Utah Conference on Undergraduate Research, 2018 (Jessica Mancuso, Jayce Davis, Mikala Lowrance, Cassidy Mikkelsen, Taylor Leavitt, Brayden Ross)

SUU Festival of Excellence, 2018 (Brant Parker, Will Peacock, Cassidy Mickelson, Fanhankaha Coulibaly, Jessica Mancuso)

SUU Festival of Excellence, 2017 (Jonathan Frehner)

Advisor: Southern Utah University Alternative Break, Guatemala, 2017

Other Information

B-League Champion with the Faculty and Staff Intramural Basketball Team (2023)

Volunteer youth football coach (2019 – 2024)

Languages: English (Native) and Spanish (Fluent)