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## Academic Appointments and Affiliations

Assistant Professor of Economics, Brigham Young University, 2021-Present.  
IZA Research Affiliate, 2018-Present.  
CESifo Research Network Affiliate, 2017-Present.  
WGU Labs Research Advisory Council, 2020-Present.  
Assistant Professor of Economics, United States Military Academy at West Point, 2015-2021.  
Long-Run Research Coordinator, Office of Economic and Manpower Analysis, 2018-2021.

## Education

Ph.D., Policy Analysis & Management, Cornell University, 2015.  
M.A., Policy Analysis & Management, Cornell University, 2014.  
B.A., Economics, Brigham Young University, 2009.

## Fields

Applied Microeconomics, Economics of Education, Labor Economics, Behavioral Economics.

## Research

### *Peer Reviewed Publications*

[“Timing Matters: Evidence from College Major Decisions.”](#) *With Nolan Pope and Aaron Feudo. Journal of Human Resources. 2023.*

[“Army Service in the All-Volunteer Era.”](#) *With Kyle Greenberg, Matthew Gudgeon, Adam Isen, and Corbin Miller. The Quarterly Journal of Economics. 2022.*

[“Why Have College Completion Rates Increased?”](#) *With Jeff Denning, Eric Eide, Kevin Mumford, and Merrill Warnick. American Economic Journal: Applied Economics. 2022.*

[“Low-Touch Attempts to Improve Time Management among Traditional and Online College Students.”](#) *With Phillip Oreopoulos, Uros Petronijevic, and Nolan Pope. Journal of Human Resources. 2022.*

“Attribution Bias in Major Decisions: Evidence from Major Choice at the United States Military Academy.” *With Kareem Haggag, Nolan Pope, and Aaron Feudo. Journal of Public Economics.* 2021.

“Nudges Don’t Work When the Benefits Are Ambiguous: Evidence from a High-Stakes Education Program.” *With Benjamin Castleman, Francis Murphy, and William Skimmyhorn. Journal of Policy Analysis and Management.* 2021.

“How Much to Save? Decision Costs and Retirement Plan Participation.” *With Jacob Goldin, Tatiana Homonoff, and William Skimmyhorn. Journal of Public Economics.* 2020.

“Benefits left on the table: Evidence from the Servicemembers’ Civil Relief Act.” *With Benjamin Castleman and William Skimmyhorn. Economics of Education Review.* 2019.

“Can Behavioral Tools Improve Online Student Outcomes? Experimental Evidence from a Massive Open Online Course.” *Journal of Economic Behavior and Organization.* 2018.

“Computers and Productivity: Evidence from Laptop Use in the College Classroom.” *With Robert Patterson. Economics of Education Review.* 2017.

“Charter School Unionization and Student Outcomes.” *With Jordan Matsudaira. Economics of Education Review.* 2017.

“Could Trends in Time Children Spend with Parents Help Explain the Black-White Gap in Human Capital? Evidence from the American Time Use Survey.” *Education Economics.* 2017.

“Reputation Tapping.” *With Bradley Rickard and Jill McCluskey. European Agricultural Economic Review.* 2015.

#### *Other Publications*

“Lower Bars, Higher College GPAs.” *With Jeff Denning, Eric Eide, Kevin Mumford, and Merrill Warnick. Education Next.* 2021.

“The Competitive Effects of Online Education.” *With David Deming and Michael Lovenheim. Productivity in Higher Education (Caroline Hoxby and Kevin Stange, Eds.) Also published as NBER Working Paper No. 22749.*

“Innovation in Education.” *With Jordan Matsudaira. Dominic Brewer and Lawrence Picus, editors. Encyclopedia of Education Economics and Finance. Sage Publications.* 2014.

#### *Ongoing Projects*

“How do Behavioral Approaches to Increase Savings Compare? Evidence from Multiple Interventions in the U.S. Army.” *With William Skimmyhorn.*

“Intergenerational Effects of Occupation Choice. Evidence from the United States Army. *With Kyle Greenberg, Matthew Gudgeon, Adam Isen, and Corbin Miller.*

“College Course Shutouts.” *With Kevin Mumford and Anthony Yim.*

“Parental Absence and Human Capital Development: Evidence from Quasi-Random Deployments.” *With Andrew Johnston, Michael Kofoed, Kyle Greenberg, and Trey Miller.*

“Equilibrium Gender Discrimination in Student Evaluations of Teaching” *With Sara Ayllón, Lars Lefgren, Olga Stoddard, and Nicolas Urdaneta.*

## Fellowships, Grants, & Awards

2021-2022 Social Security Administration Retirement and Disability Research Consortium Grant.

2014-2015 National Academy of Education/Spencer Dissertation Fellowship.

2014 Russell Sage Foundation. Small Grants in Behavioral Economics. \$6,000.

2014 Cornell Population Center Rapid Response Grant. \$800.

2012 Cornell Institute for Social Science Small Grants Program. *With Jordan Matsudaira.* \$10,000.

2009 Brigham Young University Office of Research and Creative Activities (ORCA) student grant. \$1,500.

2007 Brigham Young University Introductory Economics Teaching Assistant of the Semester.

## Presentations

2024 (Including Scheduled) AEA ASSA Annual Meeting; Montana State University

2023 APPAM; Federal Reserve Bank of New York; NBER Education Spring Meeting; Southern Economic Association Meetings; Utah Applied Economics Conference; Utah State University.

2022 APPAM; RAND; San Diego State University.

2021 AEA ASSA Annual Meeting; Florida State University; BYU/Utah Applied Conference.

2020 Association for Public Policy Analysis & Management; Brigham Young University; NBER Summer Institute-Labor Studies; NBER Summer Institute- National Security (coauthor presented); E-Con of Education Virtual Seminar; University of Maryland; University of Utah; Utah State University (cancelled); Vassar College

2019 University of California, San Diego; University of Oregon; United States Air Force Academy; Association for Education Finance and Policy; Association for Public Policy Analysis & Management; Society of Labor Economics;

2018 Brigham Young University; Northeast Economics of Education Workshop; Southern Economics Association; University of Alaska; University of Pittsburgh; Western Economics Association.

2017 APPAM; Wesleyan University; Western Economic Association Meetings.

2016 Association for Education Finance and Policy Meetings; Western Economic Association Meetings; NBER Higher Education Productivity Conference (co-author presented); Ideas42; Northeast Economics of Education Workshop.

2015 Analysis Group; Cornell University; Mathematica; Southern Economics Association; United

States Military Academy; American Education Research Association Meetings (poster).  
2014 BYU Graduate Student Conference; Utah State University; Western Economic Association.

2013 Western Economic Association.

2011 AAEA-Behavioral Economics & Child Nutrition; American Marketing Association.

## Teaching

Applied Econometrics

Behavioral Economics

Principles of Economics

## Professional Service

Referee: *American Economic Journal: Applied*, *American Economic Journal: Economic Policy*, *Contemporary Economic Policy*, *Economics of Education Review*, *Economic Inquiry*, *Education Economics*, *Education Finance and Policy*, *Journal of Economic Behavior and Organization*, *Journal of Human Capital*, *Journal of Human Resources*, *Journal of Labor Economics*, *Journal of Policy Analysis and Management*, *Journal of Public Economics*, *Management Science*.

Last updated: January 17, 2024